



CUMBERLAND
COUNTY



OFFICE OF THE RISK MANAGER

P.O. Box 1829 • Fayetteville, North Carolina 28302-1829

(910) 223-3327 / (910) 323-6107 • Fax: (910) 323-6106

January 30, 2009

To Whom It May Concern:

Subject: Letter of Recommendation

It is with great pleasure that I take this opportunity to recommend Mark III Brokerage, Inc. as my vendor of choice to provide employee benefits to our employees. Mark III Brokerage and Cumberland County Government have partnered for nearly ten years to provide benefit options for our employees and I feel we are providing the best products available on the market. Mark III Brokerage continuously evaluates market conditions looking for value and service in the companies that do business with Cumberland County employees and accepting no less than the best.

Mark III Brokerage has continually provided Cumberland County with quality service while keeping in mind the customers wants and needs. If something is not quit right with the service of a vendor, the management team of Mark III will endeavor immediately to make the situation right for the customer.

Mark III Brokerage employs the latest technologies to make open enrollment as easy as possible for the employees and the staff of the benefits department. The technology also allows employees to view available benefits online and to download any forms they might need.

The value of the service Mark III Brokerage provides to Cumberland County Government is difficult to measure but I firmly believe we are getting the best service available and the best bang for the buck for our employees.

If you have any questions or if I can be of further assistance please don't hesitate to call.

Sincerely,

James "Chico" Silman
Risk Manager
Cumberland County Government
PO Box 1829
Fayetteville, NC 28302
910-678-7731

Celebrating Our Past... Embracing Our Future