



February 26, 2009

To Whom It May Concern:

It is with great pleasure that I give Mark III this recommendation. Forsyth County selected Mark III in 1992 and at that time used their services to obtain term life insurance. Over the years they have added Short Term Disability, Dental Insurance, Flexible Spending Accounts and the final addition of Health Insurance. During this time they have provided the county with exceptional service on every level. Mark III's staff members are consummate professionals that go above and beyond. They are attentive, timely, and organized. They provide excellent services that allow us to in turn to provide quality and affordable benefits to our employees.

Mark III was instrumental in helping the county make a smooth transition from a fully insured plan to a self insured plan. The recommendations they have made regarding our needs have been right on target.

They also provided all necessary information needed so we could make an educated decision when selecting components for a Wellness Program. The staff at Mark III were in tune to our need, worries, and feedback during this undertaking, and that willingness to listen and support the county made the process less cumbersome.

Mark III helps us with our yearly Open Enrollment by providing friendly and knowledgeable staff. They have helped Forsyth County implement user friendly and innovative ways to carry out the process thus making it easier for our employees.

Sincerely,

A handwritten signature in black ink, appearing to read "Staci", is written over a circular embossed area on the document.

Staci Kelso
Forsyth County Benefits Administrator