



March 10, 2009

To Whom It May Concern:

Guilford County Schools has had a partnership with Mark III Brokerage, Inc. since 1993. Currently, they are our provider for our Cafeteria Benefits, Ameritas Dental Insurance and MetLife Term Insurance.

Mark III Brokerage, Inc. provides superb customer service, expert knowledge of market trends and products as well as competitive prices. I completely trust their services and dedicated staff. Ms. Cindy Horton, our account executive, provides outstanding support and wise counsel.

Mark III Brokerage, Inc. uses current technologies for annual enrollment and is willing to research other processes to provide superior service for our employees.

It is my pleasure to recommend Mark III Brokerage, Inc. as a vendor of choice. If I can provide further information, please call me at 336-370-8092 or email me at [kinkadp@gcsnc.com](mailto:kinkadp@gcsnc.com).

Sincerely,

A handwritten signature in cursive script that reads "Patricia L. Kinkade".

Patricia L. Kinkade  
Director of Benefits  
Guilford County Schools

**STRIVING. ACHIEVING. EXCELLING.**

712 North Eugene Street Greensboro, NC 27401 P 336.370.8100